

香港懲教署



CORRECTIONAL SERVICES DEPARTMENT  
HONG KONG

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23 October 2003

To Whom It May Concern

We purchased one lot of 1,600 Nos. of steel kitlocker from Hang Cheong Steel Factory Ltd. in early 2003 and the delivery was completed to our satisfaction. The delivered products were found to be in compliance with the order specification in all respects. Moreover, they have been giving us very good after-sale service. In brief, we are happy with their overall performance.

Yours faithfully,

(FONG Chun-hung)

for Commissioner of Correctional Services



香港房屋委員會  
Hong Kong Housing Authority

Hang Cheong Steel Factory Ltd.  
Rm. 3, 14/F., Block C,  
Tuen Mun Ind. Centre  
76 Pui To Road,  
Tuen Mun  
NT.

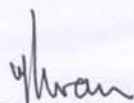
15 October, 2003

To Whom It May Concern

Hang Cheong Steel Factory Ltd., being one of our office furniture suppliers, is trustworthy and reliable. Orders are delivered on time with good quality. In addition, their quality customer service meets our requirement at all times and fulfills the lead time to arrive the site within 4 hours after our emergency call.

One typical example that worths to highlight is that we had made a service call to Hang Cheong in May 2003 to repair a defective lock of a filing cabinet. The technician subsequently found that the cabinet was not supplied by them. Yet he conducted the repair and completed the task to our satisfaction and without levying and service charge to us. We appreciate their good work without damaging the cabinet as well as their positive service attitude.

Yours truly,

  
(KWAN Chung-yin)

Senior Clerical Officer/Commercial Properties

15 October 2003

To Whom It May Concern

Hang Cheong Steel Factory Ltd is the supplier for providing office furnitures to our Shek Mun Railway Systems Site Office of KCRC East Rail Extensions Project, which has been put in operation since July 2002.

The Shek Mun RS Site office has a total floor area in excess of 10,000sq. feet and accommodates 160 people. It includes conference rooms, offices, toilets, pantries, filing and reception facilities. The total sum of the furnishings and fixtures supplied by Hang Cheong is over HK\$800K covering filing cabinets, drawing racks, executive desks and chairs, conference tables, storage cupboards (inside pantry), lockers & reception counter ...etc.

During the past year, the furniture has demonstrated good quality and meticulous workmanship. Hang Cheong has maintained responsive after sales service, proven by providing additional modification works to suit users' requirements. Hang Cheong also provides timely and reliable delivery service. We appreciate and commend its overall capability and good standard of works.

Yours faithfully,



(K. C. Tusi)

Project Manager, Railway Systems  
East Rail Extensions



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Hang Cheong Steel Factory Ltd.  
Rm. 3, 14., Block C,  
Tuen Mun Ind. Centre,  
76 Pui To Road,  
Tuen Mun, N.T.

5<sup>th</sup> July, 2005

Dear Sir/Madam,

**TO WHOM IT MAY CONCERN**

Being our chief office furniture supplier, Hang Cheong Steel Factory Ltd has been providing our company with assorted high quality furniture. During the past 10 years, our orders are delivered in a timely fashion and in good conditions. We are very satisfied with their products and customer service.

We would like to highlight that Hang Cheong's solid wood and steel products, they are durable and of high quality, especially the Mechanical Rolling Cabinets. The rolling cabinets are found working more smoothly and safely comparing to others in the market. We had placed repeat orders for custom made cabinets through Hang Cheong.

In conclusion, Hang Cheong is reliable. We are very happy with Hang Cheong's performance and would like to continue our long-term business relationship for the future.

Yours faithfully,  
for and on behalf of  
PEARSON EDUCATION ASIA LTD

Stella Cheung  
Manager  
Human Resources & Facilities Management